

NAIW Member Benefits

Strong industry alliances and enhanced professional development are goals of our organization. As a member of **NAIW (International)**, you will have incredible opportunities to make business contacts with insurance professionals in all lines of insurance across the United States, Canada, Puerto Rico and other countries outside of the U.S.

Membership is an investment in your career! NAIW (International) offers continuing education and professional development so members can gain technical knowledge, leadership skills and the confidence to successfully communicate and advance in the industry. Approved Continuing Education includes topics for all careers in insurance and risk management.



Professional Education Programs

You will be more valuable to your company because of the benefits gained from belonging to NAIW (International). Our professional development programs cover negotiation skills, selling techniques, mentoring, communication and industry specific programs ranging from policy coverage to policy exclusions and limitations often overlooked or misunderstood by both agents and clients.



Industry Contacts

Networking opportunities through local, council, regional and international activities provide you with an expanded circle of business contacts and knowledge. Member Resource and Agency Countersignature Referral Service: Have you ever needed coverage or licensing information for another state? NAIW (International) offers members the opportunity to share their expertise with other members and the industry.



Publications

Our association magazine, *Today's Insurance Professionals*, is mailed to all NAIW (International) members, keeping them informed on major industry issues. Members also receive an electronic newsletter, *The NAIW Connections*, providing information on association news and opportunities.



Global Communication

The NAIW (International) web site provides members with access to association and industry news and information. The NAIW (International) Career Center helps keep industry professionals employed in the industry during this time of mergers and acquisitions.



Professional Designations Exclusive to NAIW

NAIW (International) members have the opportunity to earn professional designations available only to NAIW (International) members: Certified Professional Insurance Woman/Man (CPIW/M) and Diversified Advance Education (DAE). Designations provide tangible evidence of educational achievement, industry commitment and association involvement.



Awards

Members may compete for a variety of awards on the local, council, regional and international levels. Awards recognize industry excellence and achievement in areas of claims, public speaking, automation and association participation.